



# Annual Report

2024





# Unlocking social impact.



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# A message from the Chair

Last year was a milestone for Sefa Partnerships as we marked our 8th anniversary alongside Sefa's 20-year anniversary in December. This event provided a wonderful opportunity to connect in person with shareholders, debt investors, partners, clients, and the wider group of Sefa Partnerships friends and supporters.

This celebration, following more than a decade of unlocking social impact, gave us a chance to pause and reflect on our unique journey:

(1) Looking back, we recognised the critical role that Sefa Partnerships has played in bridging significant gaps in the market. Our inception in 2016 was driven by a need to support social enterprises and purpose-driven organisations often excluded from traditional philanthropic funding and blended capital due to their tax status. Over the years, Sefa Partnerships has become a benevolent institution that not only provides catalytic capital but also collaborates across the sector to plug skills and knowledge gaps. Our partnerships with key players, such as the Macquarie Group Foundation, have demonstrated our ability to facilitate impactful programs, such as the 12-week Kickstarter and Future Skills programs, which have empowered social entrepreneurs to build sustainable models and navigate real-world challenges.

(2) Looking ahead, we are sharpening our focus on expanding our reach and refining our approach to catalytic capital beyond auspicing. As we continue to address structural disadvantage, we are reactivating our origins as a Deductible Gift Recipient and Public Benevolent Institution to better bridge the gap between philanthropy and mainstream finance. Our plans for 2024 include capital raising and fundraising efforts aimed at creating an additional funding pool dedicated to catalytic capital, further solidifying our role in driving innovation and social impact.

The Board's focus over the past 12 months has been strategic and intentional. Collaborating closely with the Sefa Partnerships team and our sister organisation Sefa, we took stock of our achievements, learnings, and ambitions across our auspicing capability and learning programs. As a result, we sharpened our overarching Impact Narrative, reinforcing why Sefa Partnerships exists. Grounded in our charitable objectives to address structural disadvantage, we remain deeply committed to creating healthy, empowered, and resilient



communities.

We have identified four Strategic Pillars that will guide and integrate our capital and capability solutions over the coming years, enabling social purpose organisations to become transformational change agents for people, places, and the planet.

At a governance level, we are proud to welcome Vedran Drakulic and Lila D'Souza, who bring a wealth of experience and passion to the Board table. Lila's deep knowledge and commitment to Aboriginal Land Rights and equity for Aboriginal peoples will guide our efforts to support communities in achieving economic, cultural, and social self-determination. Vedran's diverse experience across philanthropy, communications, and social enterprise development, as well as his personal journey as a refugee, brings a unique perspective to our Board. We bid a heartfelt farewell to Scarlet Reid, who retired from our board in September 2023. Scarlet's wisdom, deep experience, and invaluable contributions over the past four years have left a lasting impact, and she will be greatly missed. We wish her every success in the future.

Since Sefa Partnerships' inception in 2016, our purpose has been to strengthen the capabilities of social purpose organisations and increase their access to capital so they can generate positive impact and advance more equitable communities across Australia. Our renewed Strategic Pillars will guide us in our mission to inspire, facilitate, and bring social innovations to life.

We look forward to building and reinforcing impactful, values-driven alliances and innovative collaborations with many of you in the years to come as we work towards our shared goals.

*David J. Rickards*

**David Rickards**  
Chair Sefa Partnerships  
Non-executive Director, Sefa

# A message from Management

This past year at Sefa Partnerships has been one of reflection and growth. We've returned to our charitable roots, re-activating our auspicing abilities. Auspicing allows us to develop partnerships where we can unlock philanthropic capital for impactful social purpose organisations and ensure they have the capital they need to make the world a better place. It's been exciting to see more partners, especially smaller and early-stage organisations, approach us for support. These are groups with huge potential. They are eager to grow and maximise their social impact.

One highlight is our deepening collaboration with RegenLabs as they embark on their ambitious new journey to seed and grow regenerative enterprises in regional Australia. We tell the story of how we have built a thoughtful, sustained partnership. Another fantastic partnership has evolved with Amplify, a democracy-focused organisation, whose mission is to bring Australians together to find (un)common ground on complex issues that affect us all. We have been pleased to support their first initiative, tackling the thorny issue of Australia's housing crisis, to ensure that communities can identify policies and solutions that make a meaningful difference to the issue, and don't entrench disadvantage.

Across our auspicing portfolio, we have seen much activity across youth and democracy clusters. As a next step, we're now thinking about how to offer further support — through capability building, peer-to-peer learning, or opening networks.

Innovation and Learning Programs continue to be a cornerstone of our work. In partnership with the Lord Mayor's Charitable Foundation and Housing Choices, we've been leading a project that also aims to tackle the "big, hairy, wicked" housing crisis head-on. This work has seen us follow an innovation process to develop a tool to support older women at risk of homelessness: co-designed with lived experience and experts to produce a positive intervention before a woman's situation becomes critical. A tool set out to



complement the supply-side efforts our partners are building and investing in.

In the final months, we've evolved beyond our origins of auspicing and blended capital. Now, with Sefa and other impact investors, we're exploring catalytic capital. This is helping us address a critical gap in the market. We've also sharpened our focus on integrating capability building into everything we do. We know that financial capital alone isn't enough. Organisations need the right support at the right time to thrive.

Looking ahead, we're excited. The year to come will be about creating real impact for Social Purpose Organisations. We're also determined to rethink risk. It's time to challenge what's perceived as risky versus actual risk and focus on what's truly needed to unlock change.

Sefa Partnerships is ready. We're committed to supporting organisations that drive social change across Australia. Together, we'll continue to innovate, collaborate, and build a stronger, more resilient sector.

*H. Ebeling*

**Hanna Ebeling**  
Sefa Partnerships Management





# Impact Narrative

## We believe...

**Social Purpose Organisations (SPOs) play an essential role in social change, unlocking opportunity for economic participation and social renewal.**

SPOs are change agents that promote transformational social, environmental and cultural change.

**Integrating capital with capability will change the game for SPOs.**

SPOs will be able to achieve their impact goals with access to fit for purpose knowledge, skills and resources.

**Creating healthy, empowered and resilient communities**

**Being able to measure impact unlocks social investment for change makers.**

Understanding and being able to demonstrate outcomes helps SPOs secure capital and maximise their impact potential.

**Social investment in SPOs requires a deep commitment to alliances.**

Collectively, we can provide opportunities that are developmental and transformational to SPOs and the market for social investment.







## Our Purpose

**Sefa Partnerships** exists to strengthen the capability of, and increase access to capital for, social purpose organisations, so they can generate positive impact and advance more equitable communities across Australia.

We believe that the key to accomplishing this vision will involve:

- **inspiring and enabling investors** to partner with us on products and services to unlock more capital and capability for change; and
- **building intentional, values-led alliances and innovative collaborations** that amplify and accelerate SPO and investor missions.

## Our Mission

**Sefa Partnerships** collaborates to bring social innovations to life.

Our mission is to **inspire, facilitate and enable** investment for social impact.

We do so by **cultivating values-led partnerships and alliances** with social investors that unlock capital and capability opportunities for social purpose organisations (SPOs). We then **equip SPOs with the tools, knowledge and resources** to become more confident and sustainable, fitter to make a positive impact.





# Nurturing regenerative enterprises for thriving regional communities

“Regenerative enterprises need support in continuing to collaborate to build the ecosystem. We can do more together.”

Phil Freeman, Co-Founder, Regen Labs

## Helping ‘regen-preneurs’ take root and grow

On a mission to see a world where regenerative enterprises are the new normal for business, Regen Labs is changing the game. The enterprise develops and runs immersive programs in regional communities that seek to regenerate their social, ecological and economic ecosystems through local enterprises.

Working with enterprises on both a 1:1 and cohort basis, Regen Labs provides direct support to build capability and catalyse the change they want to see. Like working with an energy collective to evaluate a pilot initiative and map the possible pathways for regeneration and greater impact.

Regen Labs is building on ‘Innovate to Regenerate’ – a WWF (Worldwide Fund for Nature) program that for 3 years nurtured entrepreneurs in regions that were hardest-hit by the 2020 bushfires. When the program ended, Regen Labs was established to continue the work in regional Australia, where early-stage regenerative entrepreneurs (‘regen-preneurs’) need a hand to access capital to launch and grow.

“Entrepreneurs grounded in their regional communities can get a small grant here and there. But if they want to continue to grow their enterprise, it’s harder to get grants once they’re established. And accessing other capital sources is harder in regional areas” says co-founder Phil Freeman.

Regen Labs aims to bridge this gap by acting as a translator, connector and aggregator between regen-preneurs and potential funders.

But it’s philanthropy with a twist. Motivated by the rise of investments in positive social and environmental change, Regen Labs advocates for more catalytic finance – the space between traditional impact investing and philanthropy – as an ‘unlock’ to help regenerative, community-based enterprises succeed on their journey.

## Place-based capital and capability

Catalytic finance is an emerging sector in Australia, so Regen Labs is using global research to apply insights locally. And these insights are inspiring a new, unique offering: place-based, community-centric capital and capability support. This approach focuses on gathering funders and investors to invest together in specific regions to create sustained cycles of social, environmental and economic development.

“Right now we’re exploring the right structures to enable catalytic investors



to connect with regenerative enterprises that have so much potential. Our working title? Regen Community Investment Fund” Phil shares.

To do this requires focused research and innovation. This is critical to ensure that capital and capability support is truly fit-for-purpose. But such research and innovation itself usually requires philanthropic funding, especially during early stages. And whilst Regen Labs has a clear impact mission, it was established as a social enterprise Pty Ltd, rather than a charity - which makes it difficult for the enterprise to access philanthropic funding.

So, the enterprise co-founders reached out to Sefa Partnerships for support.

## Enabling Regen Labs to focus on impact

Sefa Partnerships’ experience working with the finance sector to fund social impact initiatives made us a natural fit for Regen Labs.

“Sefa Partnerships supported us through an auspicing arrangement, which helped us stay focused on our impact mission, without getting weighed down too early by administration or governance,” says Phil.

He’s referring to the time-consuming process of establishing a charity entity and obtaining DGR status, which they’ve been able to delay because of Sefa Partnerships’ auspicing arrangement. This has also reduced the risk of Regen Labs being ‘locked in’ to a complex structure that doesn’t fit their evolving needs.

At the same time, Sefa Partnerships in-depth due diligence (on Regen Labs) prior to auspicing helped Regen Labs to articulate its role and business model, whilst also giving stakeholders (including funders) peace of mind.

Phil says that overall the auspicing arrangement freed Regen Labs to focus on its impact work rather than getting sidetracked or overly invested in setting up a charity too soon.

“We’re excited to collaborate with Sefa Partnerships more broadly. For example, our recent innovation exploration session with Sefa Partnerships prompted us to test our thinking on our role and priorities, and learn from their insights,” Phil adds. “Knowing what’s already out there has helped reduce duplication in the market and given us more clarity.”

With new clarity on their role, Regen Labs is ready to grow networks and capability in regional areas, including the Adelaide Hills, Fleurieu Peninsula, Gippsland, Southern Highlands and the Northern Rivers of NSW. They are also developing a Regen Community Investment Fund, to help investors connect with regenerative enterprises. Important steps towards their vision of a nationwide transition to a community-serving, regenerative economy.





“Our auspicing arrangement with Sefa Partnerships has unlocked valuable financial support for key projects for AMPLIFY. Beyond that, Sefa Partnerships has become a true partner, providing advice, insight and access to their networks in support of our work.”

**Chelsea Hampel, Chief of Staff,  
AMPLIFY**







Annual Report

SEFA Partnerships Limited  
30 June 2024

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Directors' Report

SEFA Partnerships Limited (the “Company”) is a company limited by guarantee, incorporated and domiciled in Australia. The address of the Company’s registered office is Level 1, 262 Liverpool Street, Darlinghurst, NSW, 2010.

The directors present their report together with the financial report of the company, for the 12 months to 30 June 2024.

Directors:

The following persons were directors of Sefa Partnerships Limited during the financial year and up to the date of this report :

- David Rickards (appointed 1 March 2016)
- Belinda Drew (appointed 29 November 2019)
- Scarlet Reid (appointed 18 July 2019, resigned 10 November 2023)
- Louise Baker (appointed 29 November 22)
- Emily Fuller (appointed 28 March 2023)
- Vedran Drakulic (appointed 19 March 2024)
- Lila D’Souza (appointed 19 March 2024)

Biographies of Directors:

David Rickards

David was formerly the Head of Research and an Executive Director at Macquarie Bank. After he retired in 2012 he co-founded Sefa. David founded Sefa Partnerships in 2016. Before joining Macquarie Bank he was responsible for establishing the risk management company, BARRA International, in Australia. David was the Director and Treasurer of Bush Heritage Australia for nine years.

David is currently a Director of the Australian Environmental Grant Makers Network, a Director of Social Enterprise Finance Australia Ltd and is the Chair of the Sefa Partnerships Board

Belinda Drew

Belinda has over 20 years' experience in the community services industry having worked across disability, homelessness, child protection and housing. During the most recent decade of her career, Belinda was focused on building the social investment market in Australia in her role as the CEO of Foresters Community Finance. In 2014, Belinda joined the Community Services Industry Alliance as inaugural CEO of a company focused on representing the value of the community services industry to government and the business sectors. Most recently Belinda has been appointed Deputy Director - Women's Safety, and Victims and Community Support within the Justice Department for the QLD

government. Belinda has a passion for the community services industry and contributing to the task of building a strong, sustainable and contemporary sector across Australia.

Belinda is also Director of Social Enterprise Finance Australia Ltd.

Scarlet Reid

Scarlet is a highly experienced workplace and regulatory lawyer and is a Partner in the Sydney office of Ashurst. As a former prosecutor with SafeWork NSW, Scarlett is an accomplished litigator and conducts employment, regulatory, corporate and criminal law related litigation matters in various courts and tribunals throughout Australia.

Scarlet is the Australian Founder and Australian Chapter Leader of the Womens' White Collar Defense Association, which is a global organisation that promotes the common business and professional interests of women lawyers who specialise in white collar crime.

Louise Baker

Louise Baker combines deep finance expertise with a passion for creating positive change. As a director in the relationship coverage team at Westpac Institutional Bank, she holds over 20 years of experience in global debt markets across Australia, Asia, Europe, and the US. Louise's contributions to the ESG/impact sector include volunteer work at the Public Interest Advocacy Centre and the Environmental Defenders Office, and leadership roles in committees for Women in Banking and Finance and the CFA Societies Sydney and Australia.

An alumnus of Stanford’s Graduate School of Business and a CFA Charterholder, Louise prides herself on the new perspectives and innovative problem-solving approaches she developed during her immersive business degree.

Emily Fuller

Emily’s experience in the private and not-for-profit sectors spans strategy, communications, research, international development and philanthropy. She has deep expertise in strategic philanthropy, social innovation and in cross-sector collaborations aiming to disrupt persistent social issues and shine a light on structural improvements.

Emily is the Social Impact Director at Future Generation, the first Australian listed investment companies to deliver investment and social returns, and was previously the Foundation Manager of the Vincent Fairfax Family Foundation. She is a Director of Mundango Abroad, a private ancillary fund grantmaking in Papua New Guinea and a graduate of the Australian Institute of Company Directors.



**Vedran Drakulić**

Vedran Drakulic brings over two decades of diverse experience across corporate, for-purpose, and government sectors. With a Masters in Public Advocacy and Action from Victoria University, Vedran's expertise spans philanthropy, communications, marketing, fundraising, social enterprise development, and migrant and refugee issues. His personal journey as a refugee who arrived in Australia in 1995 drives his commitment to giving back and helping individuals achieve their full potential.

Vedran is particularly proud of raising approximately \$1.2 million for homelessness programs through the Vinnies' CEO Sleepout. He has held significant roles including as the CEO of Gandel Foundation, Deputy Chair at AMES Australia, Councillor at Haileybury College and Adjunct Professor at RMIT's School of Global and Social Studies.

**Lila D’Souza**

With over 15 years in the sector, Lila’s passion for social justice drives her every day. Her strategic insight and years of experience has led her to provide in-house legal advice, guide policy and advocate for Aboriginal Land Rights, Native Title and equity for Aboriginal peoples. Before joining Sefa Partnerships Board, Lila held leadership positions within the NSW Aboriginal Land Council, the South West Aboriginal Land and Sea Council and the Aboriginal Legal Service (NSW/ACT) Ltd.

Lila’ focus is supporting Aboriginal communities to secure economic, cultural and social self-determination. Lila’s experience, deep knowledge and keen instincts help guide our efforts in continuing to unlock social impact for communities in need.

**Meetings of Directors:**

The number of meetings of the Company’s board of directors held during the financial year ended 30 June 2024 was four, and the number of meetings attended by each director was:

	Meetings Eligible to attend	Meetings Attended
David Rickards	3	3
Belinda Drew	3	2
Scarlet Reid	1	0
Louise Baker	3	3
Emily Fuller	3	3
Vedran Drakulić	1	1
Lila D'Souza	1	1

**Principal Activities:**

The principal activities of the company during the year ending 30 June 2024 financial year were centered around direct capacity building of social enterprises and the development of strategic partnerships to assist social purpose organisations access catalytic philanthropic capital for sustainable impact. As part of its programmatic work, Sefa Partnerships led an innovation process to address the risk of homelessness amongst older women, in line with its PBI objectives of supporting and delivering direct social impact to disadvantaged in underserviced areas across Australia.

Sefa Partnerships also worked in collaboration with Sefa to provide advisory services to a number of social purpose clients as well as broader social sector research. This work was able to tap into Sefa Partnerships’ product design and knowledge building skills.

**Review of operations:**

Sefa Partnerships continues to build the capability and capacity of social purpose organisations through innovation & learning programs and financial collaborations.

Sefa Partnerships Ltd completed delivery of The Paul Ramsay Foundation’s (PRF) Social Enterprise Growth Incubator. Eight social enterprises helping break cycles of disadvantage across Australia were supported to accelerate their growth and impact through our new intensive program. During the 10-month Incubator program, the organisations were supported to strengthen their operations and impact with access to customised learning sprints, expert coaches, a dedicated incubator manager and opportunities to connect with fellow participants and the wider for-purpose sector.

Across the year, Sefa Partnerships was able to develop or extend a number of collaborations with organisations on projects with the aim of increasing resourcing to the impact sector as a whole and supporting its ongoing sustainability, through enabling access to catalytic philanthropic funds. Notably among collaborations that Sefa Partnerships established were:

- Regen Labs who are an intermediary that supports early-stage social entrepreneurs to launch and grow regenerative enterprises in regional Australia.
- Amplify who are a democracy-focused organisation in startup mode. They exist to reduce polarisation in Australian society, and help Australian communities create and advocate for evidence-informed policy changes.

**State of Affairs:**

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the year under review not otherwise disclosed in this report.

**Significant Events After Balance Sheet Date:**

There has not arisen in the interval between the end of the financial year and the date of this report any item, any other transaction or event of a material and unusual nature likely, in the opinion of the



directors of the Company, to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group in subsequent years.

**Insurance and Indemnity of Directors and Officers:**

During the financial year, the officers of the Company, including the directors as named earlier in this report, general managers, company secretaries and other executive officers were covered by insurance obtained by Sefa Partnerships Limited. This insurance indemnifies Directors and Officers against allegations of wrongdoing (other than intentional wrongdoing).

**Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001:**

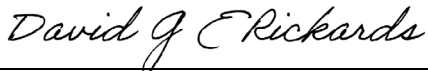
The Company has entered into an agreement to indemnify Ernst and Young, the auditor of the Group and its staff, against any liability (including legal costs) that Ernst and Young or its staff may incur in connection with any claim by a third party arising from the Group's breach of the terms and conditions of their engagement letter. No insurance premiums are paid out of the Group's assets in relation to insurance cover for the auditors of the Group.

Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001: The Lead Auditor's Independence Declaration, as required under Section 307C of the Corporations Act 2001, is set out on page 8.

This report has been made in accordance with a resolution of the Directors.

Dated at Sydney 1 November 2024

For and on behalf of the Board of Directors.

  
\_\_\_\_\_  
David Rickards  
Chair of the Board



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**Auditor's Independence Declaration to the Directors of SEFA Partnerships Limited**

In relation to our review of the financial report of SEFA Partnerships Limited for the year ended 30 June 2024, and in accordance with the requirements of Subdivision 60-C of the *Australian Charities and Not-for profits Commission Act 2012*, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of any applicable code of professional conduct.



Ernst & Young



Kester Brown  
Partner  
1 November 2024

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Statement of Comprehensive Income

For the year ended 30 June 2024

	Year ended 30 June 2024 \$	Year ended 30 June 2023 \$
Donation	697,494	1,039,877
Interest income	26,875	16,102
Professional services	58,163	109,050
<b>Total operating income</b>	<b>782,531</b>	<b>1,165,029</b>
Auditing	1,000	750
Employee-related expenses	163,775	238,736
Sefa Ltd – Service fees	30,000	25,750
Sefa Partnerships project fees	118,425	292,161
Subcontractor expenses	354,431	463,121
Travel expenses	74,594	106,756
Other expenses	17,503	20,346
<b>Total operating expenses</b>	<b>759,729</b>	<b>1,147,620</b>
<b>Surplus for the year</b>	<b>22,803</b>	<b>17,409</b>

Statement of Financial Position

As at 30 June 2024

	Year ended 30 June 2024 \$	Year ended 30 June 2023 \$
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	1,238,486	1,223,181
Accrued bank interest	-	4,344
GST receivable	2,354	58,174
<b>Total Current Assets</b>	<b>1,240,840</b>	<b>1,285,699</b>
<b>TOTAL ASSETS</b>	<b>1,240,840</b>	<b>1,285,699</b>
<b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Accounts payable	23,772	235,554
Accrued expenses	7,900	880
Donations received in advance	725,000	627,494
Income in advance	43,625	5,500
Provisions for leave	1,657	188
<b>Total Current Liabilities</b>	<b>801,954</b>	<b>869,616</b>
<b>TOTAL LIABILITIES</b>	<b>801,954</b>	<b>869,616</b>
<b>NET ASSETS</b>	<b>438,886</b>	<b>416,083</b>
<b>EQUITY</b>		
Current year surplus	22,803	17,409
Retained earnings	416,083	398,674
<b>TOTAL EQUITY</b>	<b>438,886</b>	<b>416,083</b>



Statement of Changes in Equity

For the year ended 30 June 2024

	Total Retained Earnings \$
As at 1 July 2022	398,674
Surplus for year ended 30 June 2023	17,409
As at 30 June 2023	416,083
Surplus for the year ended 30 June 2024	22,803
As at 30 June 2024	438,886

Statement of Cash flows

For the year ended 30 June 2024

	\$	\$
<b>Cash flows from operating activities</b>		
Receipts from customers	104,816	82,271
Receipts from grants	897,005	1,521,870
Payments to suppliers, employees and collaborations	(1,018,942)	(1,011,051)
<b>Net Cash Flows from Operating Activities</b>	<b>(17,119)</b>	<b>593,090</b>
 <b>Cash flows from investing Activities</b>		
Other cash items from investing activities	28,080	11,759
<b>Net Cash Flows from Investing Activities</b>	<b>28,080</b>	<b>11,759</b>
 <b>Financing Activities</b>		
Other cash items from financing activities	-	-
<b>Net Cash Flows from Financing Activities</b>	<b>-</b>	<b>-</b>
<b>Net Cash Flows</b>	<b>10,961</b>	<b>604,849</b>
 <b>Cash and Cash Equivalents</b>		
Cash and cash equivalents at beginning of period	1,227,525	618,332
Net change in cash for period	10,961	604,849
<b>Cash and cash equivalents at end of year</b>	<b>1,238,486</b>	<b>1,223,181</b>



Notes to the financial statements

1. Summary of Significant Accounting Policies

(a) Basis of preparation

The directors’ have prepared the financial statements on the basis that the company is a non-reporting entity because there are no users dependent on general purpose financial reports.

This financial report is therefore a special purpose financial report that has been prepared in order to meet the needs of members and the reporting requirements of the Australian Charities and Not for Profit Commission Act 2012. The financial report has been prepared in accordance with the significant accounting policies disclosed below which the directors have determined are appropriate to meet the needs of members. Such accounting policies are consistent with the previous period unless stated otherwise.

Historical cost convention

These financial statements have been prepared under the historical cost convention.

Authorisation of financial statements

These financial statements for the year ended 30 June 2024 have been authorised for issue by the Board on 31 October 2024.

(b) Income Tax

The Company as a Public Benevolent Institution has an Income Tax Exemption, GST concession and FBT exemption dated from March 9, 2016.

(c) Revenue recognition

Revenue is measured at the value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed.

Interest income is recognised using the effective interest method, with interest accrued over the relevant period using the effective interest rate, which is the rate that exactly discounts the estimated future cash flows over the expected life of the financial asset to the net carrying amount of the financial asset. Revenue recognition relating to the provision of services is determined with reference to the stage of completion of the transaction at reporting date and where outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the services performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognized only to the extent that related expenditure is recoverable.

(d) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

For statements of cash flows presentation purposes, cash and cash equivalents consists of the cash and cash equivalent as defined above.

(e) Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of the financial year which are unpaid and are stated at cost. The amounts are unsecured and are usually paid within 45 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months from the reporting date.

(f) Related party transactions

It is noted that Social Enterprise Finance Australia Ltd (SEFA) is a related party to SEFA Partnerships Ltd. SEFA Partnerships incurred expenses, referred to as ‘service fees’ and these relate to the proportion of rent, administrative expenses and staff costs which have been objectively assessed by the directors on an arm’s length basis and directly relate to the activities of SEFA Partnerships Ltd. in the pursuit of its objects. Appropriate oversight and governance of this expenditure is in place.

(g) Employee benefits

Employee benefits are recognised in accordance with AASB 119 Employee Benefits

i) Annual leave and sick leave

Unused non-vesting sick leave does not give rise to a liability, as it is not considered probable that sick leave taken in the future will be greater than the benefits accrued in the future.

Annual leave is not expected to be settled wholly before twelve months after the end of the annual reporting period in which the employees render the related service. As such, it is required to be measured at present value in accordance with AASB 119 Employee Benefits (although short-cut methods are permitted).

ii) Long service leave

The liability for long service leave is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.



iii) *Consequential on-costs*

Consequential costs to employment are recognised as liabilities and expenses where the employee benefits to which they relate have been recognised. This includes outstanding amounts of payroll tax and workers' compensation insurance.

**(h) Goods and services tax (GST)**

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

**(i) Subsequent events**

There have been no material post balance sheet events which would require disclosure or adjustment to the 30 June 2024 Financial statements.

## Directors' Declaration

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The directors have determined that Sefa Partnerships Limited is not a reporting entity and that these special purpose financial statements should be prepared in order to meet the needs of members and the reporting requirements of the Australian Charities and Not for Profit Commission Act 2012. The financial report has been prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

The directors of the company declare that:

- a) the financial statements and notes, as set out herein present fairly the company's financial position as at 30 June 2024 and its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements; and
- b) in the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Dated 1 November 2024 at Sydney,

Signed in accordance with a resolution of the directors.



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**David E Rickards**  
**Chair of the Board**



## Independent auditor's review report to the members of SEFA Partnerships Limited

### Report on the financial report

We have reviewed the accompanying financial report of SEFA Partnerships Limited, which comprises the statement of financial position as at 30 June 2024, the statement of comprehensive income and statement of changes in equity for the year then ended, notes comprising a material accounting policy information and other explanatory information, and the directors' declaration.

### Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with *Australian Charities and Not-for-Profits Commission Act 2012*, including complying with the Australian Accounting Standards and the *Australian Charities and Not-for-Profits Commission Regulation 2013* and for such internal controls as the directors determine are necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express a conclusion on the financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2415 *Review of a Financial Report – Company Limited by Guarantee*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the *Australian Charities and Not-for-Profits Commission Act 2012* including: giving a true and fair view of the company's financial position as at 30 June 2024 and its performance for the year ended on that date; and complying with the Australian Accounting Standards and *Corporations Regulations 2001*. ASRE 2415 requires that we comply with the ethical requirements relevant to the review of the financial report.

A review of a financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Independence

In conducting our review we have complied with the independence requirements of the *Australian Charities and Not-for-Profits Commission Act 2012*. We have given to the directors of the company a written Auditor's Independence Declaration. We confirm that the Auditor's Independence Declaration would be in the same terms if given to the directors as at the time of this auditor's report.

## Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the financial report of SEFA Partnerships Limited is not in accordance with the *Australian Charities and Not-for-Profits Commission Act 2012*, including:

- (a) giving a true and fair view of the company's financial position as at 30 June 2024 and of its performance for the year ended on that date; and
- (b) complying with Australian Accounting Standards and *Australian Charities and Not-for-Profits Commission Act 2012*.



Ernst & Young



Kester Brown  
Partner

Melbourne  
1 November 2024





[sefapartnerships.org.au](http://sefapartnerships.org.au)

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