



PARTNERSHIPS

Annual Report

SEFA Partnerships Limited

30 June 2022



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SEFA Partnerships Limited for the year ended 30 June 2022

We have compiled the accompanying special purpose financial statements of SEFA Partnerships Limited, which comprise the balance sheet as at 30 June 2022, the profit and loss for the year then ended, a summary of significant accounting policies and other explanatory notes. The specific purpose for which the special purpose financial statements have been prepared is set out in Note 1.

1. Director's Responsibility

The directors of SEFA Partnerships Limited are solely responsible for the information contained in the special purpose financial statements and have determined that the significant accounting policies adopted as set out in Note 1 to the financial statements are appropriate to meet their needs and for the purpose that the financial statements were prepared.

2. Our Responsibility

On the basis of information provided by the directors of SEFA Partnerships Limited, we have compiled the accompanying special purpose financial statements in accordance with the significant accounting policies adopted as set out in Note 1 to the financial statements and APES 315: Compilation of Financial Information.

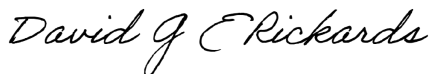
Our procedures use accounting expertise to collect, classify and summarise the financial information, which the directors provided, in compiling the financial statements. Our procedures do not include verification or validation procedures. No audit has been performed and accordingly no assurance is expressed.

The special purpose financial statements were compiled exclusively for the benefit of the directors of SEFA Partnerships Limited. We do not accept responsibility to any other person for the contents of the special purpose financial statements.

Level 1, 262 Liverpool Street
Darlinghurst, NSW 2010

SEFA Partnerships Limited
October 2022

Signed



David G E Rickards

Directors Report

SEFA Partnerships Limited (the “Company”) is a company limited by guarantee, incorporated and domiciled in Australia. The address of the Company’s registered office is Level 1, 262 Liverpool Street, Darlinghurst, NSW, 2010.

The directors present their report together with the financial report of the company, for the 12 months to 30 June 2022.

Directors:

The following persons were directors of Sefa Partnerships Limited during the financial year and up to the date of this report:

David Rickards

Belinda Drew

Jay Bonnington

Professor Jack Beetson (resigned 24 May 2022)

Scarlet Reid

Lila De Souza (resigned 8 September 2021)

Biographies of Directors:

David Rickards

David was formerly the Head of Research and an Executive Director at Macquarie Bank. After he retired in 2012 he co-founded Social Enterprise Finance Australia Ltd (SEFA). David founded SEFA Partnerships in 2016. Before joining Macquarie Bank he was responsible for establishing the risk management company, BARRA International, in Australia. David was the Director and Treasurer of Bush Heritage Australia for nine years.

David is currently a Director of the Australian Environmental Grant Makers Network, a Director of Sefa Ltd and is Chair of the Sefa Partnerships Board.

Belinda Drew

Belinda has over 20 years’ experience in the community services industry having worked across disability, homelessness, child protection and housing.

During the most recent decade of her career, Belinda was focused on building the social investment market in Australia in her role as the CEO of Foresters Community Finance. Most recently Belinda joined the Community Services Industry Alliance as inaugural CEO of a company focused on representing the value of the community services industry to government and the business sectors. Belinda has a passion for the community services industry and contributing to the task of building a strong, sustainable and contemporary sector across Australia.

Belinda is currently: Deputy Director General, Communities Division, Department of Communities, Housing and Digital Economy, Queensland Government and the Chair of Sefa Ltd.

Jay Bonnington

Jay has over 20 years’ experience as a non-executive director on public and private companies, as well as government and advisory boards. Jay has experience in a range of sectors including construction, engineering, energy, manufacturing, utilities, financial services, superannuation and health. She also has experience as a CEO and senior executive in international organisations. From a chartered accounting background, with over thirty years’ experience in various sectors, she has deep operational corporate finance experience.

Jay is currently a Director of Sefa Ltd.

Directors' Report (continued)

Professor Jack Beetson

Jack is a Ngemba Aboriginal man, from western NSW, who has played an active role in Aboriginal affairs in NSW, nationally and internationally for the last thirty years. He is a qualified adult educator, with a Diploma of Aboriginal and Community Adult Education and a Bachelor of Adult Education from UTS. He has completed the Certificate course run by the Australian Institute of Company Directors (AICD), recognised as the definitive program for company directors in Australia. In 2008, he was appointed an Honorary Adjunct Professor at the University of New England.

Jack is currently: Executive Director of the Literacy for Life Foundation.

Scarlet Reid

Scarlet is a highly experienced workplace and regulatory lawyer and is a Partner in the Sydney office of McCullough Robertson. As a former prosecutor with SafeWork NSW, Scarlet is an accomplished litigator and conducts employment, regulatory, corporate and criminal law related litigation matters in various courts and tribunals throughout Australia.

Scarlet is the Australian Founder and Australian Chapter Leader of the Womens' White Collar Defense Association, which is a global organisation that promotes the common business and professional interests of women lawyers who specialise in white collar crime. Scarlet is a Director of Sefa Ltd.

Lila D'Souza

Lila is currently Managing Director of The Purpose Group, which specialises in supporting not-for-profit organisations to develop and lift their operations and to work more strategically and effectively. She is also Company Secretary of the Aboriginal Legal Service (NSW/ACT) and spent nine years at NSW Aboriginal Land Council. Lila has high level not-for-profit expertise in strategic and legal risk management and a keen commitment to good governance, diversity and social justice. Her work has spanned proponent-based projects as well as the for-purpose sector, enabling Lila to see different points of view.

Directors' Report (continued)

Meetings of Directors:

The number of meetings of the Company's board of directors held during the financial year ended 30 June 2022 was five, and the number of meetings attended by each director was:

	Meetings Eligible to attend	Meetings Attended
Jay Bonnington	5	5
Belinda Drew	5	5
Jack Beetson	4	0
Lila D'Souza	0	0
Scarlet Reid	5	3
David Rickards	5	5

Principal Activities:

The principal activities of the company during the 2021/22 financial year was centered around the activity of direct capacity building of social enterprises, and the development of strategic partnerships to assist purpose driven organisations access catalytic philanthropic capital for sustainable impact. Sefa Partnerships was also able to develop new learning programs that targeted organisations in remote and rural regions, in line with its PBI objectives of supporting and delivering direct impact to critical cohorts and in underserved areas across Australia.

Sefa Partnerships also worked in collaboration with Sefa to provide advisory services to a number of purpose driven clients as well as research. This work was directly able to tap into Sefa Partnerships' in-house capability and knowledge building skills.

Review of operations:

Sefa Partnerships continued to run the successful Kick Starter program in 2021. Three grants were awarded from amongst the 10 finalists, bringing much needed seed and exploration capital to start up social enterprises. The three recipients covered diverse areas of need, from supporting the autistic community to travel, to connecting indigenous children in remote settings to teachers and tutors and to reducing enterprise waste through plastic recycling processes.

Sefa Partnerships, in collaboration with Dynamic4, ran a successful Future Skills Now program for corporate clients, pairing them with for purpose organisations to collaboratively tackle real-time challenges. Sefa Partnerships has expanded its two-pronged approach to developing capability in the professional sector while leveraging that support for purpose driven organization, co-delivering a pilot program in Asia and has also engaged in the co design of two new learning programs with the Paul Ramsay Foundation to further the impact and sustainability of social enterprises which will likely come to market in the 22/23 financial year.

Sefa Partnerships continued its capacity building with regional community organisations based in Leeton, NSW. This involved working with the leadership teams of these organisations and actively working through live issues that they are facing, as well as developing skills to improve their longer-term sustainability. Other projects were completed in collaboration with Sefa. Together they were able to develop solutions for a number of clients focusing on: impact measurement, skills building for team performance, funding pathways and exploration of the challenges faced by single older women seeking affordable housing.

Across FY21/22 Sefa Partnerships was able to develop or extend a number of collaborations with organisations on projects with the aim of increasing resourcing to the impact sector as a whole and its ongoing sustainability, through enabling access to catalytic philanthropic funds. Notably among these Sefa Partnerships supported;

- SECNA, through extending existing collaborations to develop and advocate for the impact enterprise sector,
- StartSomeGood to assist in boosting the capacity of social enterprises to raise ongoing development capital via grants and via debt, as well as take part in capability building programs,

Directors Report

Directors' Report (continued)

- PS Media to assist building a local news based digital media platform to serve communities where there are information deficits, particularly for marginalised sections of society.
- Workhaven to build a platform program for post-crisis support of those exiting domestic violence situations to develop a pathway back into the workforce and financial stability.
- QSEC to boost the engagement and build an enabling environment for social enterprise development at a localized and place base level across QLD.

State of Affairs:

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the year under review not otherwise disclosed in this report.

Significant Events After Balance Sheet Date:

There has not arisen in the interval between the end of the financial year and the date of this report any item, any other transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group in subsequent years.

Insurance and Indemnity of Directors and Officers:

During the financial year, the officers of the Company, including the directors as named earlier in this report, general managers, company secretaries and other executive officers were covered by insurance obtained by Social Enterprise Finance Australia Ltd. This insurance indemnifies Directors and Officers against allegations of wrongdoing (other than intentional wrongdoing).

Indemnity of auditors:

The Company has entered into an agreement to indemnify Ernst and Young, the auditor of the Group and its staff, against any liability (including legal costs) that Ernst and Young or its staff may incur in connection with any claim by a third party arising from the Group's breach of the terms and conditions of their engagement letter. No insurance premiums are paid out of the Group's assets in relation to insurance cover for the auditors of the Group.

Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001: The Lead Auditor's Independence Declaration, as required under Section 307C of the Corporations Act 2001, is set out on page 5.

This report has been made in accordance with a resolution of the Directors.

Dated at Sydney / / 2022

For and on behalf of the Board of Directors.



David Rickards
Chair of the Board

SEFA Partnerships Limited For the year ended 30 June 2022

The directors have determined that the company is not a reporting entity and that these special purpose financial statements should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

The directors of the company declare that:

1. the financial statements and notes, as set out herein present fairly the company's financial position as at 30 June 2022 and its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements; and
2. in the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors:

Director:

David Rickards

Dated this October 2022

David J Rickards

Income Statement

SEFA Partnerships Limited For the 12 months ended 30 June 2022

	Jun-22	Jun-21
Income		
Consultancy & other fee income	\$346,543	\$192,023
Donation	\$435,400	\$1,397,545
Total Income	\$781,943	\$1,589,568
Gross Profit	\$781,943	\$1,589,568
Less Operating Expenses		
Accounting & audit fees	\$1,350	\$1,156
Advertising & Marketing	\$131	\$1,020
Employee related expenses	\$73,662	\$0
General Expenses	\$2,785	\$2,572
Consultancy Expense	\$109,195	\$72,758
SEFA Limited - Service Fees	\$118,521	\$110,631
Project Expenses	\$457,941	\$1,076,545
Training	\$2,250	\$2,623
Total Operating Expenses	\$765,836	\$1,267,305
Net Surplus/(Loss)	\$16,107	\$322,264

Movements in Equity

SEFA Partnerships Limited As at 30 June 2022

Equity	Jun-22	Jun-21
Opening Balance	\$382,567	\$60,303
Current Year Earnings	\$16,107	\$322,264
Total Equity	\$398,674	\$382,567

Statement of Financial Position

SEFA Partnerships Limited

As at 30 June 2022

30 Jun 2022

30 Jun 2021

Assets

Current Assets		
Cash at Bank	\$618,332	\$564,198
Accounts Receivable	\$2,585	\$0
GST receivable	\$ 4,440	\$ 305
Accrued income	\$4,200	\$8,500
Total Current Assets	\$629,558	\$573,004
Total Assets	\$629,558	\$573,004

Liabilities

Current Liabilities		
Accounts Payable	\$2,584	\$84,486
Accrued Expenses	\$600	\$750
Donation Prepayment	\$143,501	\$37,501
Income In Advance	\$68,000	\$67,700
Provisions for Annual and Long Service Leave	\$14,673	\$0
Superannuation Payable	\$1,525	\$0
Accounts Payable	\$2,584	\$84,486
Total Current Liabilities	\$230,884	\$190,437
Total Liabilities	\$230,884	\$190,437

Net Assets	\$398,674	\$382,567
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Equity

Retained Earnings	\$398,674	\$382,567
Total Equity	\$398,674	\$382,567

Notes to the Financial Statements



SEFA Partnerships Limited For the 12 Months ended 30 June 2022

1. Statement of Significant Policies

The directors' have prepared the financial statements on the basis that the company is a non-reporting entity because there are no users dependent on general purpose financial reports. This financial report is therefore a special purpose financial report that has been prepared in order to meet the needs of members. The financial report has been prepared in accordance with the significant accounting policies disclosed below which the directors have determined are appropriate to meet the needs of members. Such accounting policies are consistent with the previous period unless stated otherwise.

The financial statements have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes. The accounting policies that have been adopted in the preparation of this report are as follows:

(a) Income Tax

The Company as a Public Benevolent Institution has an Income Tax Exemption, GST concession and FBT exemption dated from March 9, 2016.

(b) Provisions

Provisions are recognized when the company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

(c) Cash and Cash Equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdraft

(d) Trade Receivables and Other Receivables

Trade receivables and other receivables, including distributions receivable, are recognized at the nominal transaction value without taking into account the time value of money. If required a provision for doubtful has been created.

(e) Trade Creditors and Other Payables

Trade creditors and other payables, including bank borrowings and distributions payable, are recognized at the nominal transaction value without taking into account the time value of money.

(f) Revenue and Other Income

Revenue is measured at the value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed.

Interest revenue is recognized using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument. Dividend revenue is recognized when the right to receive a dividend has been established.

Revenue recognition relating to the provision of services is determined with reference to the stage of completion of the transaction at reporting date and where outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the services performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognized only to the extent that related expenditure is recoverable.

All revenue is stated net of the amount of goods and services tax (GST).

(g) Goods and Services Tax

Revenues, expenses and assets are recognized net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances the GST is recognized as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Notes to the Financial Statements



(h) Related Party Transactions

It is noted that Social Enterprise Finance Australia Ltd (SEFA) is a related party to SEFA Partnerships Ltd. SEFA Partnerships incurred expenses, referred to as 'service fees' and these relate to the proportion of rent, administrative expenses and staff costs which have been objectively assessed by the directors on an arm's length basis and directly relate to the activities of SEFA Partnerships Ltd. in the pursuit of its objects. Appropriate oversight and governance of this expenditure is in place.

(i) Employee Entitlements

Employee entitlements are recognised in accordance with AASB 119 Employee Benefits.

(i) Annual leave and sick leave

Unused non-vesting sick leave does not give rise to a liability, as it is not considered probable that sick leave taken in the future will be greater than the benefits accrued in the future.

Annual leave is not expected to be settled wholly before twelve months after the end of the annual reporting period in which the employees render the related service. As such, it is required to be measured at present value in accordance with AASB 119 Employee Benefits (although short-cut methods are permitted).

(ii) Long service leave

(iii) Consequential on-costs

Consequential costs to employment are recognised as liabilities and expenses where the employee benefits to which they relate have been recognised. This includes outstanding amounts of payroll tax, workers' compensation insurance

(j) Employee Expenses

Employee expenses include salaries and wages for the year, workers compensation insurance premium for the year, defined contribution incurred for employees under defined contribution scheme.

2. Events After Balance Date

There has not arisen in the interval between the end of the financial year and the date of this report any item, any other transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company in subsequent years.